



Information Technology Department

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Information Technology Department

November 28, 2025 BOW Agenda

To: Board of Works and Safety
Mayor Guy Titus

From: Rob Souchon – IT Manager

1. Request approval to enter an agreement with VC3/ThinkGard for installation/data backup support services and backup storage equipment. The Information Technology Department would like to utilize the DataGard Backup as a Service to replace the existing server backup solution. The DataGard Backup as a Service solution will provide Greenfield with 2 enclosures to store backup data on site and cloud infrastructure to store backup data off site. The agreement with VC3/ThinkGard is for 3 years. After 3 years the agreement can be extended for an additional 2 years at an agreed upon rate. All services, hardware replacements and support will be performed by VC3/ThinkGard during the agreement timeframe. VC3/ThinkGard will also monitor daily backup performance and perform annual backup testing alongside the Greenfield IT team. In the event a recovery is needed, VC3/ThinkGard will work directly with the Greenfield IT team to restore server functionality. The DataGard Backup as a Service solution is another step in advancing the City of Greenfield's cyber security posture.

As part of the service agreement, the hardware is provided to the City of Greenfield. The cost for services and cloud storage for both storage units together is \$4,167.08 per month. The yearly total for the DataGard Backup as a Service solution is \$50,004.96. There is a one-time installation cost of \$4,937.99.

The Information Technology Department believes the DataGard Backup as a Service solution is the correct solution to replace our currently aging backup infrastructure which includes hardware, software and cloud storage. The funds used to maintain the current solution will be applied to the new DataGard solution.

2. Request approval to purchase a new Ford Maverick vehicle to be added to the Greenfield IT vehicle fleet. The Information Technology team worked with Brady Baker to acquire quotes from 3 dealers for the Ford Maverick. Each dealer had until Tuesday November 25 at 9:30 am to submit a quote. As of Thursday November 20 at 4:00 pm, only one quote had been received from Ray Skillman Ford. If additional quotes are received prior to November 25 at 9:30am, they will be presented at the Board of Works meeting on November 25 @ 10:00am. At the time of the Board of Works meeting on November 25, the vehicle quote that best fits the request will be selected and a request for approval to purchase will be provided by the Greenfield Information Technology Department.